

Randy A. Bullard '89
Miami Beach, FL
Region II Alumni Trustee Candidate

Randy Bullard came to Princeton from Sanford, North Carolina, a small town of 15,000 people. He shares that “like many gay teenagers from rural areas in the South, I was keenly focused on educational success as my pathway to broader acceptance. Princeton provided that pathway.” His courses in Latin American political history led him to develop a life-long interest in the region.

Going on to Harvard Law School, he continued this study from a commercial perspective, particularly how stable democratic governments impact economic development. This concentration led to spending the early stage of his career at two Wall Street law firms with significant international transactional practices in New York before moving to Miami in 1997.

Drawn to Miami as a major hub for U.S. and European investment into Latin America, he practiced law at Greenberg Traurig for the next 22 years, serving the last eight years as co-chair of the 50-attorney Corporate Transactions Department in the firm’s home office in Miami.

While at Greenberg, he worked on a number of landmark cross-border Latin American mergers and acquisitions transactions, part of the initial wave of internet, media, wireless communications and telecom infrastructure projects expanding cellular service and internet access across the Americas.

In 2019, Bullard joined Morrison Foerster, a San Francisco-based law firm, as the managing partner of the Miami Office and co-chair of the firm’s Latin American Practice. He has

represented leading Bay Area companies and investment funds in mergers and acquisitions transactions and venture capital investments throughout the Americas. These transactions primarily focus on disruptive technology companies fueling the digital transformation of Latin America in fintech, e-commerce, logistics and mobility, consumer finance and AI-enabled technology.

As part of this transactional practice, he has frequently counseled public and private corporate boards of directors on strategic acquisitions, international expansion, corporate governance, compliance and anti-corruption programs, governmental investigations and crisis management.

He also sits on the firm's chair selection committee, its partnership committee and its pro bono committee. Among his recent pro bono projects, he coordinated an office-wide initiative to assist unaccompanied minors holding Special Immigrant Juvenile Status and directed a research project on behalf of Human Rights Watch on the rights of transgendered persons in Latin America.

As the first openly gay associate to be elected as partner at Greenberg, he witnessed firsthand the challenges that many well-qualified professional school graduates may face in entering the traditional corporate environment of a law firm. "As a practice leader, it was important to me to work with other firms in Latin America on talent retention and continued high attrition rates for women, LGBT and other minority attorneys." He is the immediate past chair of the LGBTQI+ Law Committee of the International Bar Association and is a member of its Mergers and Acquisitions Law Committee.

He has also served on the board of directors of the Council of the Americas, as an advisory board member of the Latin American Program of the Wilson Center for International Scholars and is a former member of the Cyrus R. Vance Center for International Justice.

A member of the Princeton Club of South Florida, he has participated for several years as an Alumni Schools Committee interviewer. A Nassoon as a student, his home is a frequent stop in South Florida for both the Nassoons and Triangle Club. He has also co-chaired his past two Major Reunions — the 30th and the 35th. He is proud that “our Reunions Committee worked very hard to make the Reunions experience an inviting, inclusive and belonging experience. Re-connecting with all our classmates and welcoming them back to Princeton for these memorable weekends has been pure joy.”